

REAL ESTATE, A.S.

Real Estate is a rewarding and flexible career choice. Real estate agents work with buyers, sellers, tenants, builders, and lenders in this dynamic profession. Set your own schedule, balance life and work, celebrate home purchases, expand your business knowledge and prepare for a career with great earning potential.

AS.RE

Program Map Design Your Future!

Begin by exploring MSJC program maps to find career or transfer (<https://msjc.emsicc.com/?radius=®ion=All%20Regions>) opportunities. Program maps show the recommended course sequence that leads to graduation or transfer. The maps were developed by program experts to give you the skills and knowledge you need to succeed.

- **Starting in Spring?** Choose Fall Semester 1 courses.
- **Are you a part-time student?** Start Fall Semester 1 courses and follow the course sequence.

MSJC General Education Option A

Fall Semester 1		Units
RE-101	Real Estate Principles (formerly RE-140)	3
SOCI-105	Social Psychology	3
COMM-103	Interpersonal Communication	3
CSCR-116	Integrative Career/Life Planning (formerly GUID-116)	3
ENGL-101	College Composition	3
Units		15

Spring Semester 1		Units
RE-502	Real Estate Practice (formerly RE-141)	3
PS-101	Introduction to American Government and Politics	3
ENVS-101	Environmental Science	3
MATH-115	Ideas of Mathematics	3
BADM-103	Introduction to Business	3
Units		15

Fall Semester 2		Units
RE-504	Real Estate Finance (formerly RE-143)	3
RE-506	Real Estate Economics (formerly RE-145)	3
DIG-110	Introduction to Digital Media	3
COMM-113	Oral Interpretation of Literature	3
ACCT-124	Financial Accounting - Principles of Accounting I	3
Units		15

Spring Semester 2		Units
RE-707	Mortgage Loan Brokering and Lending	3
RE-505	Real Estate Property Management (formerly RE-154 Property Management)	3
RE-544	Fundamentals of Real Estate Appraisal (formerly RE-144 Basic Appraisal Principles and Procedures)	3

DIG-181	Social Media Marketing (formerly DIG-581)	3
Select one of the following:		3
PS/ETHS-103	Ethnic Politics in America	
ETHS-112	Introduction to Chicana/o/x Studies	
ETHS/SJS-113	Introduction to Black Studies	
HIST/ETHS-160	Black History in the American Context	
LIT/ETHS-240	American Indian Literature (formerly ENGL-240)	
LIT/ETHS-275	Latinx/Chicanx Literature	
LIT/ETHS-280	Multiethnic Literature (formerly ENGL-280)	
ANTH/HIST-121	Indigenous Peoples of California	
Units		15
Total Units		60

Note: AREA G (Math Competency) can be demonstrated by a high school math course at or above the level of Algebra 2 with a grade of C or better.

Requirements

An Associate Degree in this program requires students to complete MSJC's local General Education, Option A, by fulfilling all general education areas. In addition, students must complete all major requirements and complete an overall total of 60 degree applicable units with a minimum 2.0 GPA.

Course	Title	Credits
MSJC General Education Option A (https://catalog.msjc.edu/degrees-certificates-curricula/general-education-option-a/)		24
Required Real Estate Courses		12
Real Estate Electives		12
Electives (as needed to reach 60 units)		

Course	Title	Credits
Required Courses		
RE-101	Real Estate Principles (formerly RE-140)	3
RE-502	Real Estate Practice (formerly RE-141)	3
RE-504	Real Estate Finance (formerly RE-143)	3
RE-506	Real Estate Economics (formerly RE-145)	3
or ACCT-124	Financial Accounting - Principles of Accounting I	

Elective Courses		
Select 12 units from the following not already used above:		12
ACCT-124	Financial Accounting - Principles of Accounting I	
or ACCT-124H	Honors Financial Accounting - Principles of Accounting I	
BADM-201	Legal Environment of Business	
RE-505	Real Estate Property Management (formerly RE-154 Property Management)	
RE-506	Real Estate Economics (formerly RE-145)	
RE-544	Fundamentals of Real Estate Appraisal (formerly RE-144 Basic Appraisal Principles and Procedures)	
RE-549	Work Experience Education: Real Estate	
RE-707	Mortgage Loan Brokering and Lending	
Total Units		24

Career Exploration

Discover information about careers that interest you!

1. Take a **Career Quiz** (<https://msjc.emsicc.com/assessment/>) to learn about yourself and receive career suggestions based on your interests.
2. Search available **in-demand jobs** (<https://msjc.emsicc.com/browse-careers/>) in your career areas of interest and find up-to-date salaries and education requirements.
3. Find the **MSJC Program** (<https://msjc.emsicc.com/browse-programs/>) that connects your interests to a career.

Note: There are no guaranteed positions for students completing these programs. Education and work experience required will vary by employer. The salary and benefits for specific occupations will be dependent on work experience, education, background, and employer.